



CYPRUS ORGANISATION FOR STANDARDISATION

Best practices of the SMEs of Cyprus...

Construction products: Steel



NICOLAIDES AND KOUNTOURIS METAL COMPANY LTD provides standard and custom-designed steel structures as well as cold formed steel sections, roof claddings, insulation panels and thermal insulating mortars.

All activities of this company (from the production of the materials up to the delivery of the final products) are in line with the requirements of ISO 9001 (Quality Management Standard) and health and safety systems (OHSAS 18001) and this with special emphasis in the prevention of problems.

CE marking and Declaration of performance demonstrate the technical characteristics for our construction products and were verified in accordance with European standards: EN 14509 for insulating sandwich panels, EN14782 for roof claddings, EN 13165 for thermal insulation products.

Solar Thermal Systems



At **JOHNSUN HEATERS** (12 employees) exists a strong belief in standardization and the benefits it can offer to create added value for their products. Even before the creation of Johnson Heaters Ltd in 1982, Mr Marios Ioannides, founder and CEO, had been active in standardization of Solar Thermal systems in Cyprus and contributed to the creation of the first standards CYS 100:1984 regarding Solar Thermal Collectors.

At present, the company continues the tradition with certified production control under ISO 9001:2008 (Quality Management Standard) and product certifications under EN 12975 (Thermal Solar Systems and Components) and ISO 9806 (Solar Energy). Moreover, as Technical Manager at Johnson Heaters, I am currently participating in CEN TC 312 for Solar Thermal Systems as a representative of the Cyprus national mirror committee CYS TC 13.

Andreas Ioannides - Johnson Heaters Ltd – Cyprus

Solar heaters



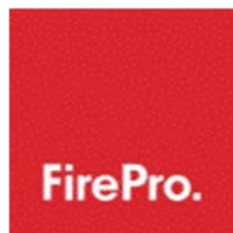
THRIAMVOS SOLAR HEATERS LTD is specialized in solar heaters manufacturing since 1995, with an innovative factory in Cyprus. The company employs 12 people including technicians specialized in hydraulic installations and welding as well as a mechanical engineer who is responsible for the design of the products.

Thriamvos Solar Heaters Ltd uses ISO 9001 (Quality Management Standard) in order to improve their products and services according to relevant legislation, to attract more customers, and increase their competitive advantage in Cyprus.

To be in line with ISO9001, the company has spent a lot of time and resources to review their systems, policies and procedures in order to be able to apply the standard.

At Thriamvos Solar Heaters they are convinced that every company should use standards because standards provide the knowledge that organizations need to succeed, and deliver it in a concentrated form. Standards can offer a set of powerful tools to make an organization more innovative and productive.

Fire suppression systems



FIREPRO is dedicated to researching, designing, manufacturing and distributing effective Fire Suppression Systems committed to people and the environment. The company, established in 1993, has built credibility by utilizing European and international standards and protocols, which ensures the quality and safety of their products.

For FirePro, the relevant standards include ISO 15779 (Condensed aerosol fire extinguishing systems), CEN/TR 15276 (fixed firefighting systems)

FirePro became involved in European standardization as there were no existing standards that related to their technologies. Certain standards thus had to be established and harmonized across the industry, which in turn helped FirePro to optimize their technology and safety requirements.

One of the significant challenges FirePro faced during this process was lobbying from other technologies within the industry, and very high initial costs, as there were no other direct competitors to help to sponsor the

effort. Standardization organizations however help aid the process, offering guidelines and protocols that make the procedure that much more efficient and effective. And in turn, standards help us win trust with our Consultants, Distributors, Partners, and Clients as well as the Government and Authorities.”

Rachel Chrysostomou - PR & Communications Officer - FirePro Systems

Funeral services



G & P MELAS
FUNERAL DIRECTORS

George Melas, Director at **G & P MELAS, FUNERAL DIRECTORS** (Cyprus) says:

“Inevitably, the use of standards pushes an SME to the direction of improving the quality of the products / services it offers. And it is exactly that quality that makes all the difference in today’s dynamic and ever changing market. Quality is imperative towards the long lasting success of an SME. Our involvement in EN 15017 “Funeral Services – Requirements” is offering us an unparalleled opportunity to network with likeminded individuals and has provided us with a unique chance to contribute towards the improvement of our field”