

# Towards a "decentralized" society and the role of the Ecosystem





# KPMG

- 1. What are Web 3.0 and the Metaverse?
- 2. Trends and Considerations
- 3. Role of the Ecosystem

# Web 3.0 and the Metaverse

# From Web 2.0 to Web 3.0

Web 3.0 Web 2.0 **Transactions** Payments performed with fiat currencies Cryptocurrencies are widely used Users and entities have ownership over Data their data - they can choose with whom to The network owns the data **Ownership** share and how they are used **6**→ Incorporates virtual worlds, AI and ML-Includes simple websites, podcasts, blogs, **Application** powered dApps web apps etc Powered by **Blockchain**, deep learning Common technologies include Javascript **Technology** and machine learning and HTML5



# Web 3.0 breakthroughs - in a nutshell

### **Decentralization**

- Information is stored on multiple locations simultaneously and becomes decentralized
- Greater control to users
  Users maintain control
  of the data they
  generate in their
  phones, computers,
  and other sensors, and
  can choose to share or
  sell the data as they
  see fit

# Trustless and Permissionless

- Network participants will interact directly without needing a trusted intermediary
- Anyone can participate without authorization needed from a governing body



### **Connectivity**

 Information will be more connected, accessed by multiple applications and an increasing....



....number of everyday devices connected to the web.

### **Aland ML**



- Computers will understand information similarly to humans via NLP
- Employ ML to imitate how humans learn, improving the accuracy of Web 3.0





# The Metaverse is.....

# ...where our physical lives and our digital selves meet....

## **Virtual Worlds**



Persistent, immersive and shared 3D worlds...

...where real people have real interactions...

### **Avatars**



## **Digital Assets**



... and digital goods and services are traded

# **Metaverse**

A concept of a persistent, online, 3D universe Users able to work, meet, game, and socialize together in these 3D spaces

Hosting of various events, both for leisure and work

Allow for a digital economy with different types of utility tokens and virtual collectibles (NFTs)

Blockchain technology can provide transparent and reliable governance systems



02

# Opportunities and Considerations

# **Metaverse - Bigger than we think?**

## US\$8 trillion - US\$13 trillion

Estimated target addressable market (TAM)\* for the Metaverse economy by 2030

70% of brands will have presence in the metaverse in next 5 years

# By 2030



Estimated VR / AR headset users globally

# 5 billion

Estimated unique internet users

2900%

increase in mentions of Metaverse in earning calls since Q1 2020

# **MEDIA & ENTERTAINMENT**

EADING BY 2030

# **PUBLIC SECTOR**

HIGH ADOPTER

# **TOURISM**

MEDIUM ADOPTER

25%

of People Will Spend At Least One Hour Per Day in the Metaverse by 2026

Source: Citi GPS Report: 'Metaverse & Money'; Gartner Research; CB Insights; 'Go boldly, not blindly, into the metaverse', KPMG US



# Introducing Many Use Cases and Monetization Ideas



**DECENTRALIZED FINANCE** 

E-COMMERCE

**PAID FOR FASHION SHOWS** 

**SOFTWARE GAMING PURCHASE** 

**BUYING VIRTUAL REAL ESTATE** 



# **Fun and Engaging Environment Experience**

- Customers navigate the store, easily find and visualize products of interest, including interactive product demonstrations.
- The virtual environment provides a lifelike representation of products, allowing customers to see how they would look and function in the real world.
- In addition to browsing and shopping, customers can also interact with store associates, as well as socialise with other shoppers in real-time.

### A true shopping experience!





# What if...?

01

What if... 'gaming' could earn you money?

02

What if... traditional finance got serious about the Metaverse? 03

What if... Mixed Reality becomes widely adopted?



# **Gamification**

Imagine you can earn your salary by playing Games. The new norm - shift to play to earn (P2E). "Will the Metaverse lead

to Metawork?"



### **Trends**

Shift to Play-to-Earn (P2E)

Big brands attracting customers with games



### **Observations**

Decentralized ownership with power in the hands of individuals



### **Considerations**

Regulatory, financial reporting and taxation considerations on assets and wealth generated via P2E



# Traditional Finance is doubling down....

The financial world is not unaffected by the emergence of metaverse. Traditional finance is embracing the new world.



### **Trends**

Big players joining the metaverse and employing cryptocurrencies



### **Observations**

Increase in number of people that use cryptocurrencies to purchase real-life goods and services



### **Considerations**

Cybersecurity. In March 2022, the gaming platform Axie Infinity was robbed of \$540 million through the theft of two crypto asset transactions



# **Widespread Mixed Reality Adoption**

What if everyone joins the Metaverse to work, play, shop and have fun?



### **Trends**

Number of VR/AR devices shipped worldwide expected to reach almost 70M in 2023



### **Observations**

People will be able to work, shop and experience entertainment virtually in a more interactive way via the metaverse



### **Considerations**

The way we shop is set to drastically change with the metaverse. Radical decrease in the need of physical locations – less brick and mortar shops, less office workspace.



03

# Role of the Ecosystem

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### Role of the Government as the Gate-Opener for the Opportunities that lie ahead

- > Incentivize and promote adoption of new technologies by businesses and the wider public
- > Revise existing laws and accelerate the drafting of new regulation to encompass new technologies - Metaverse governance is a multi-faceted challenge where interoperability, privacy, safety and security need to be considered

### Role of the Businesses and their actions to be ready to make the most out of it

- ➤ Embrace digital transformation
- > Explore new technologies and monetization/revenue opportunities
- > Invest in Change Management and educate their employees







